

## Facilitator's Guide – Sales Performance Review

<b>Preparation for Session:</b> 1-Invite the team, set the agenda and outcome. 2-Book meeting room and check the equipment's. 3- Prepare the presentation regarding the performance with the help of visual data. 3- Will decide the next month target and strategy to achieve that.			<b>Purpose</b>	To evaluate the performance of last month, feedback, review and strategy of upcoming month.		
			<b>Outcomes &amp; Deliverables</b>	Challenges faced last month, how can we overcome, next month deliverables.		
			<b>WIIFM</b> What's in it for me/them?	Provide real time feedback, Success stories and ways of working for next month.		
			<b>Engagement</b>	Ask the participants to fully participate, discuss the issues, any self-idea to improve.		
			<b>Roles &amp; Responsibilities</b>			
Sl. No	Start Time	End Time	Activity + Instructions	Outcome to Achieve	Questions to Ask	Tools Required
	11:00	11:10				

# Facilitators Guide For The Insight Class Program

**Louise Boyle Swiniarski, Mary-Lou  
Breitborde**



## **Facilitators Guide For The Insight Class Program:**

Eventually, you will agreed discover a extra experience and ability by spending more cash. yet when? get you agree to that you require to get those all needs later having significantly cash? Why dont you try to get something basic in the beginning? Thats something that will guide you to understand even more in the region of the globe, experience, some places, as soon as history, amusement, and a lot more?

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